



BioIncubator Manager

3-year fixed-term contract | Fulltime/40h | Esch-sur Alzette (Luxembourg)

Context

A BioIncubator has recently been setup at the House of Biohealth in Esch-sur-Alzette. This dedicated space should offer a suitable entrepreneurial ecosystem composed of three main pillars: infrastructure (i.e. wet-lab equipment), environment (i.e. ecosystem of public research laboratories and companies, business networks, investors, key stakeholders) and professional business support services for the validation, launch and development of spin-off companies from public research organisations as well as of independent start-up companies in the HealthTech sector.

The Luxembourg Institute of Health (LIH), the Luxembourg Centre for Systems Biomedicine (LCSB) at the University of Luxembourg (UL) and Technoport SA will lead the design and implementation of a fully operational BioIncubator within a 3-year project.

Your role

The BioIncubator Manager will mainly be responsible for developing the strategic positioning of the BioIncubator within the national and international landscape, developing and providing business coaching to the companies as well as managing its facility and infrastructure.

What you will be doing

- Establish the strategic development plan of the BioIncubator
- Set up rules and processes to access and manage the BioIncubator
- Source start-ups to join the BioIncubator
- Advise the candidates and the hosted companies of the BioIncubator
- Maintain and develop a solid network within HealthTech investors/corporates in Luxembourg and abroad.
- Connect the entrepreneurs with these networks of investors/corporates to develop synergies
- Oversee the management of the laboratory and the maintenance of the equipment
- Develop strategic partnerships
- Prepare and present project reports

Your Key Skills, Experience and Qualifications

- Master degree in life/biomedical sciences with a strong focus on Health; a PhD degree and/or a complementary education in Innovation or Business Administration is considered as an asset.
- Demonstrated professional experience of minimum 5 years in a corporate/entrepreneurial HealthTech industry environment (knowledge of market, regulations etc.). Any management role in a life-science laboratory (private and/or public) will be considered as a strong asset.
- Solid network within HealthTech investors / private sector players in Europe and outside Europe (Established connections in the Luxembourgish HealthTech ecosystem is considered as an asset)
- In-depth understanding of the needs of start-ups as well as of the corporate world decision processes.
- Demonstrate substantial business acumen
- Proven strong managerial skills
- Excellent communication skills, written and oral with the ability to represent the HealthTech eco system at large events as well as with partners at all levels, from research management, researchers, and staff to company executives.
- Diplomatic negotiation style.
- Comprehension of new (scientific) topics and projects.
- Language skills: fluent in French or German in addition to English. Luxembourgish is an asset.



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Has this vacancy caught your interest?

Please apply in English by sending your CV and motivation letter via this the LIH website: www.lih.lu/jobs - ref: VD/BIOINCUB0621/TECH/UNI

All applications will be initially screened by both LIH and LCSB with the support of Technoport.

We are committed to ensuring that each processing and transfer of data between LCSB, LIH and Technoport is protected and complies with applicable data protection legislation.